

Golub Chief Executive **Michael Newman**. "This was a combination. We have come out here, like a lot of Chicagoans, for vacation and pleasure, and we're always looking for opportunity."

When they were in Scottsdale two years ago for a wedding, Golub & Co. Chairman **Gene Golub**, Executive Vice President **Lee Golub** and Newman saw the vacant property.

They started asking questions and learned the land was owned by Starwood, where the Golub executives already had corporate relationships. By coincidence, a day later, they ran into a Starwood executive, and talks about the current partnership began.

"We said we're interested, one thing led to another, and it all happened very quickly," Newman said. "We all came up with concepts and ideas, and it all just worked out."

The talks lasted about a year before the partnership was formally announced in early 2004. Construction of the Waterfront's retail component is to start in June. The residential construction is planned for late 2004. The condo price range is \$400,000 to \$3 million.

Realtor makes the 'A' team

Estates West magazine named **Scott Jarson** an "A List Realtor" because he and his wife, Debbie, are known as the "go-to team" for buyers interested in architecturally unique residences. The honor is in the summer 2004 issue of the magazine, which showcases luxurious homes in the western United States.

The Jarson and Jarson team's specialty is homes that are architecturally unique as well as historic. They work regularly with noted architect Will Bruder, who has won many awards, and they have sold several Frank Lloyd Wright- and TaliesinWest-designed homes.

For more: www.azarchitecture.com.

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